

## Message Text

UNCLASSIFIED

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11

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W  
----- 081196

R 051408Z FEB 76  
FM AMEMBASSY ADDIS ABABA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8036

UNCLAS ADDIS ABABA 1479

USDOC FOR MURRIN/ALE, GIC/IOM/SAD, FROM CUMMINGS

E.O. 11652: N/A

TAGS: BEXP ET

SUBJECT: AVIATION EQUIPMENT TRADE MISSION

1. ETHIOPIAN LEG OF MISSION COMPLETZD TODAY AND DEPARTS FOR NAIROBI. REASONABLY TIGHT SCHEDULE HERE CARRIED OUT WITH COMPARATIVE EASE THANKS TO SOLID EMBASSY SUPPORT FROM AMBASSADOR AND STAFF. EXCELLENT BRIEFING UPON ARRIVAL BY ECON COUNSELOR WILSON. AMBASSADOR AND WIFE HOSTED OUTSTANDINGLY SUCCESSFUL RECEPTION WITH KEY ETHIOPIANS IN ATTENDANCE. SCHZDULED GROUP MEETINGS KEY MEMBERS OF INTERESTED MINISTRIES AND EAL WERE FOLLOWED BY INDIVIDUAL MISSION MEMBERS' PRESENTATIONS AND DISCUSSIONS. ELEMENT OF COMPETITION AMONG CERTAIN MEMBER FIRMS MADE INDIVIDUAL DISCUSSIONS ESSENTIAL.

2. IN ABSENCE OF COMMERCIAL OFFICER WHO WAS ATTENDING FSO/CO CONFERENCE, EMBASSY ASSIGNED FSR RICHARD SMITH TO ASSIST MISSION IN DUY:659-DAY ACTIVITVITIES. HIS WORK WAS HIGHLY COMMENDED BY ALL MISSION MEMBERS. OVER-ALL ADVICE AND GUIDANCE BY WILSON WAS DEEPLY APPRECIATED BY MISSION. SPECIFIC WPPRAISAL OF HIS SUPERB PERFORMANCE CONTAINED IN LETTER TO AMBASSADOR FROM MISSION DIRECTOR.

3. CONSENSUS OF MISSION IS THAT LONG TERM PROSPECTS OF THIS MARKET ARE FAVORABLE BUT REPORT ITEM ESTIMATES ON IMMEDIATE AND PROJECTED 12-MONTH SALES NOT APPLICABLE. NO SIGNIFICANT QUOTES ON MARKET.

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4. BUDGET WAS REVIEWED WITH APPROPRIATE OFFICERS OF EMBASSY  
AND EXPENDITURES ARE EXPECTED TO FALL WITHIN ORIGINAL ALLOCATION.  
HUMMEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Review Authority:** blochd0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 JUN 2004  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** AVIATION EQUIPMENT TRADE MISSION  
**TAGS:** BEXP, ET  
**To:** COM  
**Type:** TE  
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